#### A SUCCESS STORY

A Head Start, single purpose agency wanted to purchase a facility and expand services, the project did not appear to be affordable and therefore would not be sustainable.

A Feasibility Study was completed for extending the day at centers for duration, purchasing a facility to offer extended hours, adding private pay enrollees, and adding State enrollment at a different location.

The Study included what the breakeven cost would be for the program to purchase the facility and expand services.



The feasibility study provided the Executive Director and the Board with the data necessary to instill confidence that the expansion plan was sustainable. The process has been very successful.

The program had so many requests for the private pay slots, that they had a lottery for the selection process.





A woman-owned small business 800.881.7403 www.MississippiEarly.com



Janice Stephens Janice@MississippiEarly.com

Janice served as comptroller in a multi-funded Head Start program before becoming a full -time consultant to Head Start agencies. She served as the Co-Coordinator for the Fiscal Consultant Initiative at the National Center on Program Management & Fiscal Operations (NCPMFO). She worked collaboratively with Regional Office Staff and TTA Networks in strengthening fiscal management systems.



Jim Belanger jim@jimbelangercpa.com

Jim is a CPA licensed by the State of Maine. He has worked as a CFO for a mid-sized multifunded Head Start program. He also served as the fiscal monitoring lead at Danya International. Jim was the primary author of the fiscal protocol from 2010 to 2015. He also provided staff support to the OHS Monitoring Disallowance Review Board.

## MISSISSIPPI EARLY MISSISSIPPI EARL

## **Strategic Planning**

# Are You Getting All The Funding Your Program Deserves?



1 DAY TRAINING

with
lots of take-home materials

**MISSISSIPPI EARLY** 



### Participants will...

Develop a strategic planning guide that matches their organization's strengths and funding streams with market opportunities.

Form a strategic vision that provides long-term direction and dictates the organizational activities to be pursued, and the capabilities the organization plans to develop.

Receive guidance on the use of a Financial Assessment tool to assist in determining whether your strategic plan is financially sustainable.

#### Things to consider

Has your agency considered expanding services to private pay?



How you ready to take that giant step?



Do you know what the impact Duration will have on your budget mid-year or at year end?

Is your agency outgrowing your space?

Has it reached its potential with expanding services through existing funding streams?



## **MISSISSIPPI EARLY**

#### Who Should Attend?



- ⇒ Executive Director
- ⇒ Management Team
  - ⇒ Fiscal Director
  - ⇒ Governing Body
  - ⇒ Policy Council

#### Special Offer

Book your CFO & Executive Director at the regular price; and we'll include a ticket for your Head Start Director to attend at half-price.

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